



## Immediate Release

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### Beacon Technologies Contracts with Forward Thinking Partners for Business Optimization Services to Help Beacon Improve its Performance and Take Advantage of Market Opportunities

Forward Thinking Partners (FTP) and Beacon Technologies Group, Corp. today announced a definitive agreement whereby FTP will help Beacon with a variety of business optimization services, including support with short and long-term strategy, operations, marketing, sales, finance, funding and M&A.

Headquartered in Indianapolis, IN - Forward Thinking Partners (FTP) specializes in business optimization. Thanks to the collective experience of its managing members, coupled with their vast network of partner companies - FTP provides an extensive portfolio of valued professional services.

“We are thrilled to have been awarded this contract with Beacon,” said Gary Phillips, managing member of FTP. “Beacon is a wonderful company with a great solution. That fact, coupled with the amount of activity and requirements around healthcare and insurance – will help us leverage the exciting opportunities that exist today and in the future.

Beacon Technologies Group, also headquartered in Indianapolis - specializes in software for the health insurance and claims adjudication marketplace. Ernie Crawford, Founder and President of Beacon, believes that FTP is a perfect fit for their company. “By working with FTP across our entire organization, and having them help us with everything from strategy, to marketing and sales, finance, operations and more, we believe that that our company can accelerate our success. And after 12 years in business, we’re looking forward to an even better future thanks to our work with FTP.”

For more information on Beacon, please visit [www.beaconspyglass.com](http://www.beaconspyglass.com).

And for more information on FTP, please visit [www.wethinkforward.com](http://www.wethinkforward.com).

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